

The Zehr family raise a herd of organic dairy cows on 280 acres of pasture in south central New York. They are first generation farmers whose goal is to provide healthy dairy products to the Northeastern region.



Rachel & Jason Zehr with two of their five children

Iroquois Valley's purchase of Susquehanna Farm for lease to the Zehrs allowed the family to substantially grow their herd. Prior to this purchase, the Zehrs farmed conventionally in central New York. They became frustrated by the limited growth opportunities available within conventional markets. The Zehrs were already using organic practices on their farm and were ready to fully transition.

At the recommendation of a fellow dairy (and Iroquois Valley) farmer, the Zehrs connected with Iroquois Valley and found a supportive land access partner dedicated to helping their operation grow sustainably over time. With long-term land access secured, the Zehrs made the move and purchased a new, organic herd. Susquehanna farm is larger than their previous farm and has more pasture to raise their growing herd. The environmental benefits and increased opportunity within organic markets inspired the Zehrs to make their transition.

Iroquois Valley Farmland REIT is a restorative farmland finance company providing land access to organic family farmers, with a focus on the next generation. Private investment capital, currently from 300+ investors, supports organic farm purchases and financings from Maine to Montana.

For more information, visit <u>iroquoisvalleyfarms.com</u> or contact us at <u>invest@iroquoisvalleyfarms.com</u>

SUSQUEHANNA FARM

CHENANGO COUNTY, NY



Young heifers grazing on pasture

The Zehrs are the fourth New York-based dairy farmers in which Iroquois Valley has invested. This developing Northeastern coalition demonstrates the company's commitment to investing in regional markets and local communities. Many of these farmers (and our other dairy farmers outside of the Northeast) contract directly with organic dairy providers like Organic Valley and Maple Hill Creamery. The Zehrs are producers for Byrne Dairy, a local creamery in central New York.



